

TOP AGENT

MAGAZINE



Albert Dalrymple

After a successful, 11-year career as a building contractor, Albert Dalrymple made the decision to transition to real estate in 1992. As an agent representing Realty One Group, Albert has maintained his contractor's license to this day and utilizes his extensive knowledge and experience to advise clients on all aspects of a home or building, which has resulted in great success. "I can advise buyers or developers on anything from the foundation of a building, the contour of the land, exterior walls or roofing. It's extremely beneficial to my clients to have someone who is able to help them with that," says Albert.

Serving Silicon Valley, where he has resided since 1967, Albert focuses mainly on residential sales, however, he has also found a niche for himself in the aggregate quarry and mining markets. "I like to work outside the box. Most REALTORS® won't get involved in deals like this but I really enjoy it." Albert recently closed a deal for a 626-acre aggregate quarry sold to a company in Southern California. The facility will be used to make brick pavers, saddle walls and a host of other landscaping materials.

As a top-producing agent in the area since 1994, Albert prides himself on his keen ability to find the perfect property for a buyer. "I really go out of my way to find just the right type of property that will match exactly what my clients are looking for. I don't just look at what's on the MLS; I look for off-market properties, too."

While Albert's clients are rewarded with top-notch customer service and expert knowledge of the local area and industry, Albert is rewarded simply by providing that service. "I really enjoy meeting new people every day, finding out exactly what they are looking for, and helping them achieve their real estate goals," he said.

In addition to matching people with their ideal property, Albert is equally committed to the betterment of his community. He is active in his neighborhood watch program, having served as secretary for two years and currently serves as a block captain. "I'm always aware of what's going on in our neighborhood or of any disturbances, and I share that information with my neighbors to keep them informed of any issues," Albert said. Outside the office, Albert enjoys skeet shooting, golfing and fishing, as well as riding quads and dirt bikes.

In the future, Albert has plans to add his wife, Linda, to the team to utilize her background in interior design for staging properties. His daughter, Brianna, is currently majoring in Business and Accounting at San Jose State University, and Albert highly anticipates that she will bring her talents to the team, as well.

It's really not surprising that Albert has been able to garner such success in his long-enduring career in real estate, due in large part to his philosophy of not just meeting—but exceeding—his clients' needs. "I measure success one satisfied client at a time," says Albert.



For more information about Albert Dalrymple of Realty One Group, please visit www.siliconvalleyproperty4sale.com call 650-714-6583 or email aedsells@yahoo.com