

REO Sales Breakdown Sorted by highest to lowest Sale Price to List Price percent by group

Color coded to depict high, neutral, low

Property Type: Single Family Residential, Area Bend/Tumalo/Alfalfa

Sold 10/01/2011 to 01/16/2012 Lot Size .99 ac or less Terms Bank Owned

Single Family Residential only. No townhomes, condos, multi-family units or manufactured homes.

	SP / LP	SP / Orig LP	SqFt	\$/SqFt	DOM*	Orig Price	List Price	Sale Price	Lot Sz Acre	Year	MLS#	Sale Date	
To \$100,000	109%	109%	960	96	74	84,900	84,900	92,500	0.12	1940	201108350	12/30/11	To \$100,000
	104%	104%	1,036	77	73	77,000	77,000	80,000	0.16	1978	201107387	11/17/11	AVERAGE
	100%	100%	1,140	75	51	84,900	84,900	84,951	0.32	1969	201108538	12/14/11	Median
	100%	70%	888	90	129	114,900	79,900	79,900	0.07	1920	201105283	10/31/11	SP / Orig LP
	100%	100%	1,075	88	26	94,900	94,900	94,900	0.17	1968	201108524	11/17/11	SP / LP
	99%	99%	1,026	96	48	99,900	99,900	99,000	0.20	1959	201108790	12/19/11	SqFt
	97%	102%	1,232	79	74	95,900	100,594	97,900	0.86	1983	201107494	11/25/11	\$ SqFt
	97%	97%	1,086	61	45	68,000	68,000	65,800	0.46	1979	201108879	12/22/11	DOM*
	94%	94%	1,222	77	41	99,900	99,900	94,000	0.14	2004	201108761	12/14/11	Lot Sz
	94%	94%	968	77	52	79,900	79,900	75,000	0.16	1988	201107305	10/24/11	Year
	86%	73%	1,204	79	105	129,900	109,900	95,000	0.14	1992	201107981	1/12/12	*DOM includes time in pending status
	75%	66%	1,648	50	134	124,900	109,900	82,000	0.46	1964	201106935	12/30/11	Count
\$100,001 TO \$150,000	125%	125%	1,248	120	28	119,900	119,900	150,000	0.13	1919	201108978	12/9/11	\$100,001 TO \$150,000
	116%	116%	1,443	85	40	105,000	105,000	122,124	0.14	1982	201108287	11/22/11	AVERAGE
	111%	111%	1,782	84	26	134,900	134,900	150,000	0.10	2006	201107826	10/19/11	Median
	108%	108%	891	159	28	131,250	131,250	142,100	0.14	1946	201108618	11/23/11	SP / Orig LP
	107%	107%	1,304	89	53	108,500	108,500	116,500	0.11	1997	201106814	10/3/11	SP / LP
	107%	107%	1,316	97	43	119,900	119,900	128,000	0.21	1977	201108480	12/2/11	SqFt
	106%	106%	1,300	98	31	119,900	119,900	127,650	0.15	1995	201109598	1/13/12	\$ SqFt
	106%	106%	1,515	87	34	124,500	124,500	131,900	0.13	2006	201108169	11/15/11	DOM*
	105%	105%	1,596	85	74	129,900	129,900	136,000	0.89	1970	201107643	11/29/11	Lot Sz
	105%	105%	1,280	90	50	109,900	109,900	115,000	0.94	1973	201108056	11/22/11	Year
	104%	104%	1,056	104	21	104,900	104,900	109,500	0.88	1995	201108631	11/17/11	*DOM includes time in pending status
	104%	104%	1,290	94	35	116,000	116,000	121,000	0.15	1994	201108829	12/9/11	Count
	104%	104%	1,559	80	35	119,900	119,900	125,000	0.15	1988	201107875	10/31/11	44
	102%	105%	1,360	87	67	113,000	116,000	118,199	0.16	1997	201104636	11/10/11	
	102%	88%	1,924	75	94	165,500	142,500	145,000	0.09	2006	201106089	10/21/11	
	102%	94%	1,442	85	76	129,900	119,900	121,900	0.49	1979	201108704	12/21/11	
	101%	101%	1,400	89	37	123,900	123,900	125,100	0.46	1979	201109252	12/30/11	
101%	101%	1,404	85	58	118,900	118,900	120,000	0.20	1979	201107223	10/27/11		

\$100,001 TO \$150,000 continued

100%	100%	1,578	75	55	117,900	117,900	118,000	0.86	1998	201107806	11/17/11
100%	100%	1,098	96	45	104,940	104,940	104,940	0.14	1995	201108893	12/23/11
100%	92%	1,544	74	106	124,900	114,900	114,900	0.00	2007	201105386	10/14/11
100%	100%	1,200	96	86	114,900	114,900	114,900	0.16	2002	201108371	1/12/12
100%	100%	1,434	80	70	115,000	115,000	115,000	0.28	1972	201108569	1/3/12
100%	100%	2,080	72	47	149,900	149,900	149,900	0.19	2004	201108655	12/14/11
99%	99%	1,786	83	63	149,900	149,900	149,000	0.16	1992	201107326	11/4/11
99%	99%	1,397	104	39	145,900	145,900	145,000	0.07	2005	201108496	11/28/11
99%	92%	1,528	78	54	129,900	119,900	119,000	0.16	1990	201108676	12/20/11
99%	99%	1,593	90	37	144,900	144,900	143,500	0.09	2005	201108003	11/4/11
99%	99%	1,460	87	77	128,000	128,000	126,659	0.09	2003	201107072	11/9/11
99%	99%	1,274	89	48	114,900	114,900	113,500	0.20	1986	201108284	11/30/11
99%	99%	1,792	83	56	149,900	149,900	148,000	0.21	1994	201108438	12/13/11
99%	99%	1,735	77	57	134,900	134,900	133,000	0.24	1990	201108702	12/27/11
99%	99%	1,639	79	31	131,900	131,900	130,000	0.09	2005	201109303	12/23/11
97%	97%	1,590	94	42	154,900	154,900	150,000	0.10	2005	201108453	11/29/11
96%	96%	1,454	103	67	156,000	156,000	150,000	0.16	2000	201107060	10/28/11
95%	87%	1,983	72	135	165,000	150,000	143,000	0.12	2005	201106090	11/30/11
95%	85%	1,235	104	70	149,900	134,900	128,000	0.14	2004	201108175	12/15/11
94%	82%	1,788	83	295	180,000	157,000	148,000	0.30	1989	201100823	11/23/11
94%	81%	1,410	99	116	171,900	148,900	140,000	0.90	1997	201105643	10/28/11
94%	94%	1,461	90	57	139,900	139,900	131,000	0.10	2007	201108564	12/21/11
93%	93%	1,704	76	66	139,900	139,900	130,000	0.93	2000	201107533	11/18/11
92%	92%	1,312	84	60	119,900	119,900	110,000	0.19	1987	201108591	12/23/11
92%	79%	1,702	83	190	180,000	154,900	142,000	0.16	2004	201102705	10/19/11
90%	90%	1,526	98	35	165,900	165,900	150,000	0.19	2003	201107321	10/7/11

\$150,001 TO \$250,000

\$150,001 TO \$250,000

109%	109%	2,294	96	79	201,900	201,900	220,000	0.22	2004	201106898	11/3/11
107%	107%	3,412	54	71	173,250	173,250	185,000	0.31	1968	201108756	1/12/12
106%	106%	1,989	76	38	142,900	142,900	152,000	0.17	1999	201108735	12/9/11
106%	106%	1,920	109	47	198,114	198,114	210,000	0.80	1978	201108510	12/7/11
104%	104%	1,713	91	60	149,900	149,900	155,500	0.14	2003	201108830	12/23/11
103%	103%	2,444	68	62	159,500	159,500	165,000	0.38	1971	201106626	10/6/11
103%	103%	1,633	141	50	224,900	224,900	231,000	0.13	1911	201108369	12/7/11
102%	102%	2,298	100	56	224,500	224,500	230,000	0.16	2005	201109107	1/12/12
101%	101%	2,000	83	49	163,500	163,500	165,713	0.92	1972	201106884	10/4/11
101%	101%	1,834	99	25	179,900	179,900	182,000	0.43	1979	201108466	11/14/11
100%	100%	1,613	137	42	220,000	220,000	220,881	0.13	2006	201107100	10/7/11
100%	100%	1,899	92	23	174,900	174,900	175,544	0.09	2006	201107684	10/12/11
100%	100%	1,472	115	26	169,900	169,900	170,000	0.12	2008	201108919	12/5/11

AVERAGE Median

SP / Orig LP	98%	91%
SP / LP	100%	100%
SqFt	2092	1955
\$ SqFt	94	92
DOM*	76	58
Lot Sz	0.27	0.17
Year	1991	2003

*DOM includes time in pending status

Count 30

Excluding MLS #201003822 avg DOM

becomes 60 and median DOM becomes 56

\$150,001 TO \$250,000 continued

100%	100%	2,276	94	51	214,900	214,900	215,000	0.17	2004	201108593	12/15/11
100%	100%	1,723	90	59	154,900	154,900	154,900	0.22	2000	201106694	10/7/11
100%	94%	1,578	104	74	174,900	164,900	164,900	0.16	2003	201107986	12/12/11
100%	100%	1,550	110	48	169,900	169,900	169,900	0.14	2004	201108469	12/7/11
100%	100%	2,214	86	69	190,000	190,000	190,000	0.16	2002	201106595	10/12/11
100%	100%	2,224	90	51	199,900	199,900	199,900	0.12	2004	201107055	10/13/11
100%	100%	2,450	82	76	199,900	199,900	199,900	0.13	2005	201108588	1/9/12
100%	100%	2,452	100	70	245,900	245,900	245,900	0.15	2005	201106994	10/31/11
100%	100%	1,800	111	86	199,900	199,900	199,000	0.00	2004	201107616	12/9/11
99%	99%	3,075	73	73	227,900	227,900	225,000	0.12	2005	201107159	11/9/11
97%	97%	2,153	79	41	174,900	174,900	170,000	0.96	1979	201108546	11/30/11
96%	89%	1,849	95	135	195,900	181,900	175,000	0.22	2004	201106317	12/9/11
96%	92%	1,921	87	65	182,500	174,900	168,000	0.10	2006	201107083	10/28/11
95%	95%	1,631	123	40	209,900	209,900	200,000	0.32	1980	201108432	11/28/11
92%	77%	3,096	55	534	219,900	185,000	170,000	0.60	1930	201003822	10/7/11
92%	74%	1,899	87	114	223,900	179,900	165,000	0.19	2000	201107188	12/23/11
92%	88%	2,338	82	54	219,900	209,900	192,500	0.29	1993	201108146	11/29/11

\$150,001 TO \$250,000 continued

\$250,001 TO \$400,000

98%	98%	3,738	99	63	375,900	375,900	369,000	0.32	2006	201109010	1/12/12
98%	87%	2,801	140	129	449,900	399,900	392,500	0.15	2008	201106672	12/16/11
98%	85%	2,296	119	73	322,900	279,900	274,000	0.19	2004	201106265	10/7/11
97%	97%	3,045	85	69	264,900	264,900	257,900	0.12	2005	201106681	10/17/11
94%	90%	3,049	108	97	364,900	349,900	330,000	0.14	2006	201107427	12/14/11
93%	93%	2,750	102	27	299,900	299,900	280,000	0.14	2005	201109605	1/10/12
88%	88%	2,980	97	77	330,000	330,000	290,000	0.15	2002	201107239	11/16/11

\$250,001 TO \$400,000

AVERAGE Median

SP / Orig LP	91%	90%
SP / LP	95%	97%
SqFt	2951	2980
\$ SqFt	107	102
DOM*	76	73
Lot Sz	0.17	0.15
Year	2005	2005

*DOM includes time in pending status

Count 7

\$400,001 & Up

AVERAGE Median

SP / Orig LP	90%	90%
SP / LP	97%	97%
SqFt	3435	3435
\$ SqFt	146	146
DOM*	138	138
Lot Sz	0.65	0.65
Year	2007	2007

Count 2

\$400,001 & Up

100%	100%	3,775	127	41	479,500	479,500	480,100	0.34	2007	201108016	11/10/11
93%	79%	3,094	165	234	646,000	549,000	510,000	0.96	2006	201100038	10/6/11

GRAND AVERAGE THIS REPORT

10/01/2011 TO 01/16/2012

SP / LP	SP / Orig LP	SqFt	\$/SqFt	DOM*	Orig Price	List Price	Sale Price	Lot Sz	Year
99%	96%	1781	92	71	172,145	166,441	164,676	0.27	1990

Count 95