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MELANIE ROSS

Before Market Makeover

When you are selling your home, you want to do all that you can to ensure potential buyers will have a favorable first impression. This can be especially important, because buyers may be deciding between your home and another. It would be unfortunate to unknowingly push buyers toward another property with something you could have easily fixed.

Avoid this by making sure your home is looking its best before you put it on the market. Here are some touch-up tips to help your home make the best possible first impression.

- Take a look at your home from the street. What can you do to increase its curb appeal? Pick up any toys or tools that are in sight. Mow and water the lawn if needed, trim hedges and overgrown landscaping. Wash the windows, inside and out. Purchase a new welcome mat and add a coat of semi-gloss paint to the front door.
- Inside the home, try rearranging your furniture to create more spacious walkways. For instance, if you have a sofa that divides a large area, move it against a wall. Remove excess furniture from congested areas to make them appear more spacious.
- In the kitchen, clear the countertops of all appliances and clutter. Take down magnets and other items from the refrigerator.
- Make sure that bathrooms are sparkling clean. Move such personal items as deodorant or razors to a closet or cabinet. As a finishing touch, set out scented soap or hand lotion.

If you would like other tips on preparing your home for sale, call me. As your real estate professional, I would be happy to help you with all of your buying and selling needs.

Call me for **FREE BROCHURE** with suggestions on how to get spotlessly clean carpets and upholstery. I'd love to help you through the process of selling your home.



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"Someone you can trust"
Someone you can call for all your
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